

SVC Co-operative Bank Ltd., formerly known as The Shamrao Vithal Co-operative Bank Ltd., is a trusted institution with a legacy of over 118 years and counting. SVC Bank is one of the leading Multi-State Scheduled Urban Co-operative Bank with a network of 200 branches spread across 11 States in India. For more details, please visit our website: [www.svcbank.com](http://www.svcbank.com)

As a part of our growth journey, we are looking forward to on-board experienced candidates for the positions of **Assistant Manager / Manager – SME Sales** in our Bank. The details are mentioned herein:-

**Position:** Assistant Manager / Manager – SME Sales

**Location:** Mumbai

**Number of vacancies:** 06

**Eligibility Criteria:**

Age: Preferably 30 years to 40 years

Qualification: Graduation in any faculty from a recognized University. MBA/ JAIIB / CAIIB would be an added advantage.

Experience and skills:

- Minimum 5 to 10 years of experience in working capital or commercial banking, with a focus on relationship management and business development/sales.
- Strong relationship-building and client management skills.
- Excellent communication, presentation, and negotiation skills.
- Ability to analyse financial data and provide insightful advice.
- Strong credit and risk management skills.
- Proficient in Microsoft Office and financial software applications.

**Job Role:**

Client Relationship Management:

- Develop and maintain strong relationships with existing and new clients.
- Understand clients' business needs, goals, and challenges.
- Provide tailored financial solutions and advisory services

Business Development:

- Identify and pursue new business opportunities.
- Develop and execute business plans to achieve sales targets.
- Collaborate with internal stakeholders to deliver integrated solutions.

If you wish to join the growth story in one of the leading co-operative sector banks, please send in your detailed resume along with photograph to [careers@svcbank.com](mailto:careers@svcbank.com)

Please mention position applied for in the subject line of the e-mail. Also, kindly note the following points:-

- Candidates have to fulfil eligibility criteria as mentioned above.
- Details such as mobile number, e-mail ID mentioned in the resume should be valid and kept active during the recruitment process. These details would be useful for us in sharing instructions regarding interviews, documents, feedback, etc.
- Resume should be shared via e-mail only. No other modes of application will be accepted.
- SVC Bank does not engage any Agents / Agency for recruitment of any on-roll employees.

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