

SVC Co-operative Bank Ltd., formerly known as The Shamrao Vithal Co-operative Bank Ltd., is a trusted institution with a legacy of over 118 years and counting. SVC Bank is one of the leading Multi-State Scheduled Urban Co-operative Bank with a network of 200 branches spread across 11 States in India. For more details, please visit our website: www.svcbank.com

As a part of our growth journey, we are looking forward to on-board experienced candidates for the position of **BRANCH MANAGER** in our Bank. The details are mentioned herein:-

Position: Branch Manager

Location: Mumbai - Western & Central

Number of vacancies: Total 10 (5 for Western-side branches and 5 for Central-side branches)

Eligibility Criteria:

Age: Preferably 30 years to 45 years

<u>Qualification:</u> Graduation in any faculty from a recognized University. C.A. / I.C.W.A./ C.S./ M.B.A. /CFA would be an added advantage.

<u>Experience and skills</u>: Minimum 3-5 years of experience as Assistant Branch Manager or 5+ years as Branch Manager in any Commercial / Co-operative Bank. Should have expertise in Branch operation handling Finacle Core Banking Solution. Knowledge on Retail Advances will be an added advantage. Applicant must possess good communication skills, proven skills on business development and should be proactive, with an ability to understand, anticipate and act in tandem with competitive market requirements.

Job Role:

- Responsible for development of branch business, credit management and recovery of loans.
- Generating customer leads and enhancing deposits of the branch.
- Responsible for underwriting, processing, disbursement, monitoring, Audit Compliance of Retail and Corporate Loans.
- Achieving business goals through new business sales, referrals and retention of account relationship.
- Responsible for increasing the loan portfolio of the branch.
- Responsible for marketing, building a rapport with the existing customers/ business community/ prospective customers to attract more business, assisting with customer relations, and ensuring that the branch meets its targets in a timely manner.
- Ensuring efficient and prompt service to the Bank's clientele.
- Conducting business development activities to achieve business targets.
- Supervise and entrust Recovery of overdue and follow-up of Non-Performing Assets.

If you wish to join the growth story in one of the leading co-operative sector banks, please send in your detailed resume along with photograph to <u>careers@svcbank.com</u>



Please mention position applied for in the subject line of the e-mail. Also, kindly note the following points:-

- Candidates have to fulfill eligibility criteria as mentioned above.
- Details such as mobile number, e-mail ID mentioned in the resume should be valid and kept active during the recruitment process. These details would be useful for us in sharing instructions regarding interviews, feedback, documents, etc.
- Resume should be shared via e-mail only. Any other modes of application will not be accepted.
